#### Top Skills

Matlab

Research

Programming

### Languages

English (Full Professional)

Portuguese (Native or Bilingual)

Dutch (Professional Working)

German (Native or Bilingual)

Spanish (Professional Working)

#### **Electrical Engineer**

## Summary

Graduated in Electrical Engineer (University of Sao Paulo, Brazil), with experience abroad (childhood in Germany and academic exchange at Technische Universität Darmstadt, Geremany).

Currently living in Amsterdam, Netherlands.

Experience in analysis of high voltage substation projects, technical specification of power equipments (mainly power transformers) and knowledge of the Brazilian and US electricity market dynamic; Experience in relationship with people: customers (contact, technical and commercial negotiations) and other co-workers (internal interface between engineering, planning, procurement, logistics, etc); Knowledge and interest in hydropower sector and renewable energy (due to graduation emphasis and academic internship) and energy efficiency (Post-Graduation).

# Experience

Alfen Sales Engineer January 2023 - Present (1 year 8 months)

Almere, Flevoland, Netherlands

Siemens

6 years 6 months

Sales Engineer
July 2013 - December 2018 (5 years 6 months)

Jundiaí/SP - Brazil

Sales Engineer for Large Power Transformers, for domestic and export business.

Technical and commercial negotiation and risk/strategy analysis. Internal interface between engineering, procurement and logistics. Market analysis and data base control.

Sales Intern

July 2012 - July 2013 (1 year 1 month) Jundiaí

Sales intern on turn-key systems of High Voltage Substations.

Energynautics

Intenship

September 2011 - November 2011 (3 months)

Darmstadt, Germany

Consulting company focused on renewable power connection (mainly wind and photovoltaic) in the integrated transmission system. Worked on a project funded by Greenpeace, of re-planning the transmission lines of South Africa, aiming a strictly renewable source grid

## Education

Universidade de São Paulo

Graduation, Electrical Engineering – Emphasis in Power Systems and Automation  $\cdot$  (2007 - 2012)

Technische Universität Darmstadt

Exchange Programm, Electrical and Electronics Engineering · (2011 - 2012)

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Post-Graduation, Energy Efficiency (2015 - 2016)