Aptitudini principale Management de proiect Teamwork Communication

Languages Engleză (Limited Working)

Certifications

Google IT Support Specialization CS50's Understanding Technology Google IT Support Certificate

IT Help Desk Technician la Superbet

Rezumat

A highly motivated and hardworking individual, extremely flexible, currently seeking a new challenge in my career to broaden my horizons and to gain a new skill-set.

I consider myself excellent at developing relationships due to the proven communication skills, attention to detail and open-minded approach to problem solving.

With a can do attitude, I have a strong desire to make a real and measurable difference to the company I will work for.

Experiență

Superbet IT Help Desk Technician iulie 2020 - Present (4 ani 2 Iuni) Bucureşti, România

- Serving as the first point of contact for shop operators seeking technical assistance via

ticketing system.

- Perform remote troubleshooting through diagnostic techniques and pertinent questions.

- Determine the best solution based on the issue and details provided by shop operators.

- Walk the operator through the problem-solving process.

- Direct unresolved issues to the next level of support personnel.

- Provide accurate information on IT products or services.

- Record events and problems and their resolution in logs.

- Effectively managed small to medium-sized projects, ensuring their efficient completion through the implementation of streamlined work procedures.

- Develop procedures for both new and existing colleagues and lead training sessions to

ensure their understanding and proficiency.

- Occasional leadership responsibilities, effectively managing team efforts to achieve the

targets in a timely manner.

STEP IT Academy Account Manager mai 2019 - iunie 2020 (1 an 2 Iuni) București, România

- Approach customers and offer them advice on products to persuade them to buy.

- Locate products on behalf of customers.
- Deal with complaints in a patient and helpful manner.
- Update customer information in databases.
- Go the "extra mile" to meet targets.

RCS & RDS

Customer Service februarie 2018 - iunie 2018 (5 Iuni) Bucharest, Romania

- Answers incoming customer calls regarding billing issues, product problems, service questions and general client concerns.

- Responsible for maintaining a high level of professionalism with clients and working to establish a positive rapport with every caller.

- Update customer information in the customer service database during and after each call.

- Work with the management team to stay updated on product knowledge and be informed of any changes in company policies.

- Impact the company's bottom line by problem solving and turning frustrated clients into repeat customers.

Vodafone

1 an 3 luni

Sales Advisor septembrie 2017 - noiembrie 2017 (3 luni) Bucharest, Romania

- Approach customers and offer them advice on products to persuade them to buy.

- Locate products on behalf of customers.
- Deal with complaints in a patient and helpful manner.
- Update customer information in databases.
- Go the "extra mile" to meet targets.
- Operate cash registers and close daily revenues.

- Maintain a clean and orderly environment in the store.
- Arrange merchandise on shelves according to popularity and other criteria.

Retention Specialist

septembrie 2016 - septembrie 2017 (1 an 1 lună) Bucharest, Romania

- Develop new strategies for customer retention activities.

- Respond to customer queries and address service complaints in a timely manner.

- Work with Sales Manager in implementing sales promotion activities.

- Track contracts that are soon to be expired and contact customers for renewals.

- Develop product presentations and demonstrations to customers.
- Analyze customer feedbacks and develop new techniques to ensure customer retention.
- Build positive working relationships with customers for repeat businesses.

- Perform customer negotiations and reach a fair conclusion from both business and customer perspectives.

Studii

Step IT Academy Romania Web Development & Design · (octombrie 2018 - octombrie 2019)

Liceul Teoretic Bilingv "Ita Wegman" Bacalaureat, Matematică și informatică · (2012 - 2016)