Salesforce Practice Lead / Solution Architect

01 PROFILE

Experienced Salesforce Consultant/Solution Architect with 9+ years' experience.

20 SF Certifications. Specializes in Sales Cloud, Service, and Experience Cloud.

Proven record leading multinational implementation projects.

02 SKILLS

Skill	Rating	Skill	Rating
Creative Problem Solving	●●●●○	Communication and Presentation	●●●●●
Analytical Thinking Skills	●●●●○	Salesforce Business Process Design	●●●●●
Leadership and Teamwork	●●●●●		

03 LANGUAGES

Language	Rating	Language	Rating
Polish	●●●●●	English	●●●●○

04 EMPLOYMENT HISTORY

Apr 2023 — Present

Regional Head of Salesforce Consulting (EMEA) at VRP Consulting

Led a team of 30 Salesforce Consultants and BAs across the EMEA region, overseeing project delivery, client engagements, and resource management as well as their Career Development.

Main mentor for the consulting practice - running by-weekly mentorship program meetings and technical enablement sessions.

Establishing Company best practices and processes connected to functional consulting, business analysis, and Solution Architecture.

At the same time in a role as a Solution Architect for Clients.

Trusted advisor to clients, providing expert guidance on Salesforce platform capabilities, and Salesforce SME on multiple project engagements.

Sep 2022 — Apr 2023

Head of Salesforce Solution Architecture CEE at VRP Consulting

Led a team of Solution Architecture practice (team size of approx. 15 people) to establishing essential processes enabling the delivery of well-configured Salesforce solutions that drove business transformation.

Acted simultaneously as a Solution Architect on projects while serving in a leadership capacity.

Balancing strategic oversight with hands-on expertise, seamlessly integrated role as a Solution Architect into the broader project leadership framework.

Dec 2020 — Sep 2022

Lead Salesforce Consultant / Solution Architect at VRP Consulting

Led multiple Salesforce implementation teams.

Specialized in crafting innovative solutions tailored to clients' needs.

Tasks included: end-to-end solution design, preparation of project documentation, workshop facilitation, and requirements gathering.

Sep 2019 — Dec 2020

Salesforce Consultant at VRP Consulting

Successfully collaborated with diverse teams to deliver high-quality Salesforce implementations.

Key responsibilities project documentation preparation, facilitation of workshops, thorough requirements gathering, user-story writing up, and reconciliation.

Dec 2018 — Sep 2019

Salesforce Consultant at Accenture

Key responsibilities project documentation preparation, facilitation of workshops, thorough requirements gathering, user-story writing up, and reconciliation.

Manual hands-on Salesforce configuration, and declarative automation.

Mar 2017 — Dec 2018

Senior Salesforce Delivery Analyst at Accenture

Salesforce Administration, User Access Management, and Data Migration Activities.

Configuration documentation - requirements gathering and validation.
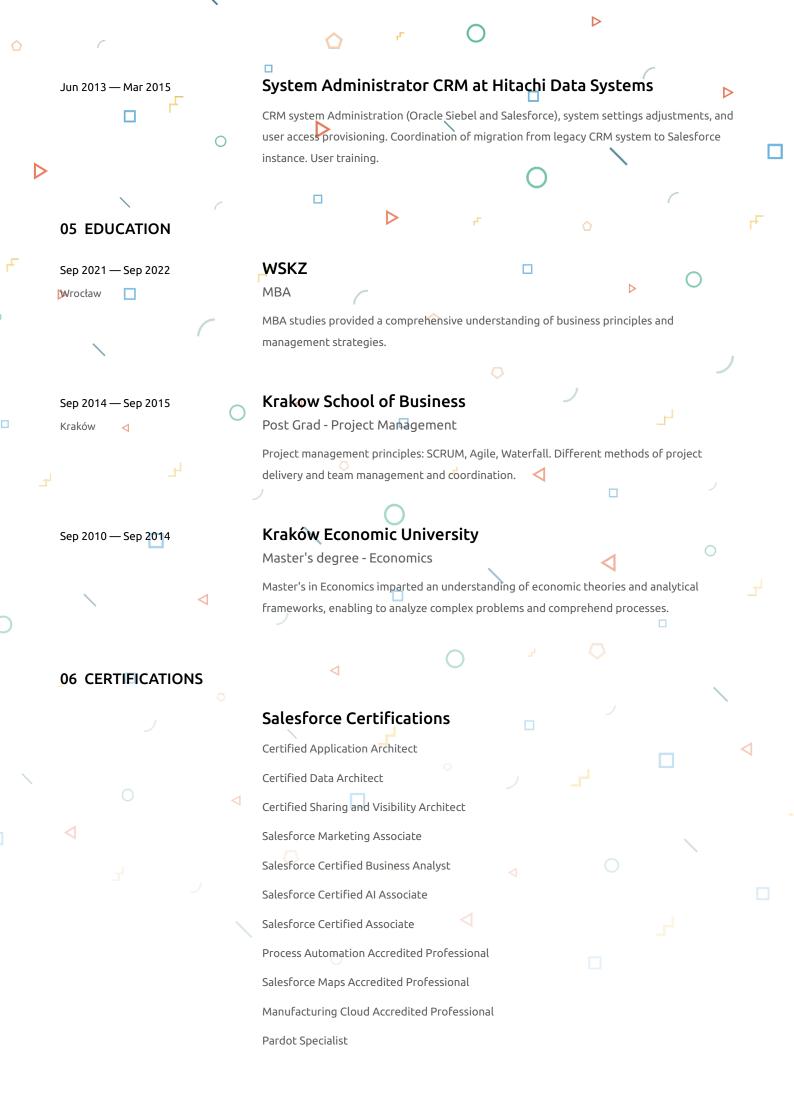
Help for Salesforce Consultants in workshop facilitation.

Mar 2015 — Mar 2017

Salesforce Data Migration Analyst at General Electrics (Healthcare)

Data migration workshops facilitation. Data cleaning and reconciliation.

ETL activities, data migration between Salesforce and legacy CRM systems.

Data requirements gathering - data analysis, and reporting.

Jun 2013 — Mar 2015

System Administrator CRM at Hitachi Data Systems

CRM system Administration (Oracle Siebel and Salesforce), system settings adjustments, and user access provisioning. Coordination of migration from legacy CRM system to Salesforce instance. User training.

05 EDUCATION

Sep 2021 — Sep 2022

Wrocław

WSKZ

MBA

MBA studies provided a comprehensive understanding of business principles and management strategies.

Sep 2014 — Sep 2015

Kraków

Krakow School of Business

Post Grad - Project Management

Project management principles: SCRUM, Agile, Waterfall. Different methods of project delivery and team management and coordination.

Sep 2010 — Sep 2014

Kraków Economic University

Master's degree - Economics

Master's in Economics imparted an understanding of economic theories and analytical frameworks, enabling to analyze complex problems and comprehend processes.

06 CERTIFICATIONS

Salesforce Certifications

Certified Application Architect

Certified Data Architect

Certified Sharing and Visibility Architect

Salesforce Marketing Associate

Salesforce Certified Business Analyst

Salesforce Certified AI Associate

Salesforce Certified Associate

Process Automation Accredited Professional

Salesforce Maps Accredited Professional

Manufacturing Cloud Accredited Professional

Pardot Specialist

Experience Cloud Consultant

Platform Developer I

Sales Cloud Consultant

Omni Studio Consultant

App Builder

Advanced Administrator

Field Service Lightning Consultant

Service Cloud Consultant

Certified Administrator

PM Certifications

ITIL Foundation

Prince 2 Foundation

Agile PM Foundation

Certified SaaS methodology practitioner

07 HOBBIES

Learning Japanese Language (beginner)
Traveling with my wife.
Playing board games.

08 DATA AGREEMENT CLAUSE