

SAP S/4 HANA Sales | SAP SD | O2C | SAP Freelance |
AIEnthusiast | Multi-linguist | Nordic Solutions Expert
Warsaw Metropolitan Area

Podsumowanie

A certified SAP Manager with 10+ years of hands-on expertise in SD/O2C processes, SAP S/4 HANA projects, and team leadership. Proven track record of leading successful SAP SD/O2C implementations and SAP S/4 HANA transformations for global clients. Thriving in dynamic environments and experienced in building strong relationships with stakeholders.

My hands-on experience spans the entire project lifecycle:

Analysis & Design: Driving O2C explore workshops, defining requirements, crafting blueprints and specs.

Configuration & Testing: Bringing solutions to life, ensuring seamless integration and functionality.

Deployment & Support: Guiding projects to go-live successfully and providing post-implementation support.

I don't just talk the talk; I walk the walk. Proven results include:

Leading 2 greenfield and 1 brownfield SAP S/4 HANA projects within Sales/O2C stream for industry leaders across diverse domains. 3+ years of SAP S/4 HANA exposure.

Building and managing high-performing teams of 10+ functional consultants (on-shore and off-shore professionals).

Delivering end-to-end implementations, ensuring alignment with client needs and Agile methodologies.

Beyond technical expertise, I bring:

Multilingual skills: English, Danish, Swedish, German, Italian, Polish.

Strong analytical mind: Solving complex challenges and making data-driven decisions. Showing commitment, resilience and adaptability to stay updated with the latest SAP technologies and trends (including AI).

Główne umiejętności

Team Management

Leading Teams

Strategic Vision

Languages

Italian (Elementary)

Polish (Native or Bilingual) English

(Full Professional) Danish (Full

Professional) German (Limited

Working) Swedish (Professional

Working)

Certifications

Exploring SAP S/4HANA Cloud
Public Edition, Retail

Taking Action on Climate Change
with SAP Sustainability Footprint
Management

Managing Clean Core for SAP
S/4HANA Cloud

Exploring SAP S/4HANA Sales

Essential Management Skills

#Effective leadership: Demonstrating empathy and emotional intelligence to build strong relationships and foster a collaborative environment with a variety of stakeholders.

As a Nordic Solutions Expert, I offer:

8+ years of delivering SAP projects across Denmark, Sweden and Finland.

Thorough understanding of Nordic business practices and regulations, supported by providing SAP services onsite in København and Stockholm for 3+ years.

Familiarity with specific market demands and ability to provide SAP solutions tailored to the region's needs.

Markets: Denmark, Sweden, Finland, Poland, UK, Ireland

Industries: Manufacturing, Chemicals, Beverages, Dairy, FMCG, Analytical Instruments, Forestry, Pulp & Paper

Doświadczenie

SAPWise Consulting

SAP S/4HANA Freelance | SAP SD | O2C

luty 2024 - Present (5 mies.)

Warsaw Metropolitan Area

Guiding clients through SAP S/4HANA implementations & migrations. Driving digital transformations with deep expertise in SAP S/4HANA Sales solutions. Providing SAP SD/O2C/Sales consulting services.

Deloitte

SAP Manager

sierpień 2022 - styczeń 2024 (1 rok 6 mies.)

Stockholm, Stockholm County, Sweden

2022 - 2024: S/4 HANA global greenfield implementation project (full cycle). Forestry, pulp&paper industry. HQ in Sweden. SAP Sales fit-gap analysis, driving O2C workshops, designing Sales solutions, delivering configuration and developments (hands-on). Focused Build (hands-on). Main deliverables: Call-off Stock, Plants Abroad, Advanced Return Management, Vendor Management Inventory, Outputs, Billing, Fiori Sales apps. TM, IM, EWM integration.

Accenture in Denmark, Finland, Norway and Sweden

SAP SD Lead Consultant

grudzień 2020 - lipiec 2022 (1 rok 8 mies.)

Copenhagen, Capital Region of Denmark, Denmark

2022 - 2022: O2C Lead Consultant within S/4 HANA global brownfield implementation project. DK market, dairy industry. HQ in Denmark. Main deliverable: S/4 CCM Condition Contract Management (former Rebate Settlement).

2020-2022: SD/CRM Lead Consultant within SAP R/3 rollout project (full cycle). UK market, beverages industry. HQ in Denmark. Leading a Team of 10+ Functional Consultants.

FOSS

SAP SD Consultant

marzec 2018 - grudzień 2020 (2 lata 10 mies.)

Warsaw Metropolitan Area

Third line support within SAP ECC SD/MM/PP areas (change requests, projects). Supporting, developing and providing expertise in business usage of SAP ECC SD/MM processes and applications (CRM, webshop). Managing SAP in-house projects (Jira, Confluence). Responsible for transition of SAP competences from the Danish HQ in Hillerød to Warszawa.

CIECH Group

IT Business Partner (SAP Sales S/4 HANA)

lipiec 2017 - luty 2018 (8 mies.)

Warsaw Metropolitan Area

Functional SAP consultant in SAP S/4 HANA greenfield implementation project (full cycle). Conducting O2C fit-gap workshops, unit tests and supporting UATs. Delivering O2C configuration and developments. Translating business requirements into SAP Sales solutions.

Kemira

SAP SD Key User

marzec 2015 - lipiec 2017 (2 lata 5 mies.)

Gdansk Metropolitan Area

First line support within SAP SD area: configuration and RICEFWs. Testing and verifying SAP SD change requests: creating testing scenarios, supporting UATs. Conducting SAP workshops.

Arla Global Financial Services Centre

AP Accountant with Danish

luty 2014 - marzec 2015 (1 rok 2 mies.)

Gdansk Metropolitan Area

Executing daily operational tasks via SAP FI: processing payments, reconciliation and confirmation of balances with vendors, creating statement of accounts, chasing collections on overdue accounts and resolving discrepancies in a timely manner. Providing support in Danish and English.

MSM Studio

IT Project Coordinator with Danish
luty 2013 - luty 2014 (1 rok 1 miesiąc)

Gdansk Metropolitan Area

Coordinating a team of three software developers and three graphic designers. Manual testing of iOS and Android applications in Scandinavian languages: verification of the content, reporting technical bugs. Providing support in English, Danish and Norwegian.

Wykształcenie

Copenhagen Business School

Strategic Management and Innovation · (2024 - 2024)

International Business Management Institute (IBMI)

Business Administration and Management · (2023 - 2024)

Roskilde University

Danish Language and Literature · (2012 - 2012)

Uniwersytet Gdański

Master's degree, Scandinavian studies · (2010 - 2015)
